

11.21.25

**Questions & Answers**  
(DEADLINE November 21, 2025)  
#2

**7. Is there a deadline time for submission today or is it by end of day?**

**Answer:** The deadline for submitting questions was November 21, 2025. Questions were accepted until 11:59pm EST

**8. The submission asks for Appendix 1 (Supplier Application Packet) to be completed. If we are already a vendor, do we need to submit these forms?**

**Answer:** The completed Appendix I must be returned, with all the documentation listed therein, with the Bid Response regardless of current HCSO supplier status.

**9. In the proposal it states that bidders may be required to furnish evidence that they maintain a permanent place of business within Hillsborough County. Is this a requirement or can the business be within 50 miles of HCSO Ybor office or their Fleet office on Faulkenburg Road?**

**Answer:** Refer to 3.5 *Award*. The business location is not a requirement of participation.

In the Event two (2) or more Bidders have submitted the lowest and best Bids, preference may be given in the Award in the following order. First, to the Bidder who has their principal place of business in Hillsborough County; second, to the Bidder who has a place of business in Hillsborough County; and third, if the Bidders involved in the "tie bid" situation are all located inside/outside Hillsborough County, the toss of a coin may be used to break the tie.

**10. In section 2.1 of the proposal, it asks for vendors who can provide flexible auction methods including on-line AND Live in-person events. Will HCSO eliminate all proposals that do not offer a Live in-person option in addition to an on-line option knowing that a Live in-person option is the best way to ensure maximum values for your fleet?**

**Answer:** No, HCSO will not eliminate bid submissions based solely on auction type availability.

**11. Section 2.5 of the proposal asks for service pricing for buyers. How much weight will these fees have on the overall scoring of the proposal? Higher buyer commissions ultimately lead to lower selling prices and therefore have a negative impact on taxpayer value and returns to HCSO. Live bidding allows the auction company to offer a 10% (standard) fee while on-line fees are usually 13% of higher causing less values. Other fees have less of an impact on buyer spending.**

**Answer:** Refer to 3.8 *Basis for Award*.

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**12. Is HCSO looking to award this contract to a single source or multiple suppliers?**

**Answer:** HCSO may award multiple suppliers when deemed in its best interest.

**13. Considering the pricing matrix does not include transportation and the proposal in section 2.5 states that transportation fees can be charged to HCSO, what weight consideration will transportation have in the overall determination of the bid?**

**Answer:** The basis of award is on the lowest cost to Public Participants as outlined in 3.8 *Basis for Award*. Options for Pickup or Delivery of Vehicles and cost to HCSO per EACH is not a weighted consideration.

**14. Will being a current, valued vendor for HCSO have weight in the decision process?**

**Answer:** Refer to 1.11 *Documented Past Performance with the HCSO*.

**15. Offering HCSO other solutions that would reduce their overall cost or increase their overall returns would also be a consideration in the overall score of the bid correct?**

**Answer:** Information regarding other solutions would be accepted for future consideration, however will have no bearing on the results of this Invitation to Bid.

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