

**CHAD CHRONISTER, SHERIFF**  
Hillsborough County  
Tampa, Florida

**INTER-OFFICE  
MEMORANDUM**

**DATE:** May 15, 2023

**TO:** William V. Spinelli, CFO  
Financial Services Division

**FROM:** Robert Flamand, Buyer  
Financial Services Division

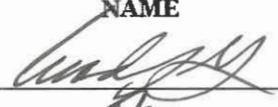


**RE:** Bid 2021-003 Water Treatment  
Change order 2

**MESSAGE:**

This change order is hereby requested to switch Kurita's awarded portion of the contract to R2J.

Kurita has confirmed to us that they will be unable to continue servicing the water treatment account. I talked with Dale Sells over in detention about this issue and he has approved the switch from Kurita to R2J. Dale's email approval and the pricing from R2J is attached.

Thank you for your consideration of this request.

APPROVED	DISAPPROVED	ACK	DATE	NAME	ABN	TITLE
[✓]	[ ]	[ ]	5-15-2023		261279	SPA
[✓]	[ ]	[ ]	5-15-2023		261615	ABM
[✓]	[ ]	[ ]	5-16-23		244886	CFO



May 15, 2023

**SUBJECT:** BID 2021-003 Water treatment and maintenance

**MESSAGE:** Please acknowledge and accept the following changes put forth in change order #2 for BID 2021-003 Water treatment and maintenance:

1. R2J will be awarded Kurita's portion of BID 2021-003 Water treatment and maintenance in accordance with the attached pricing.

Please complete the Acceptance of this notice on last page of this document and return to the Buyer by email at [Rflamand@teamhcsso.com](mailto:Rflamand@teamhcsso.com) or [purchasing@hcsso.tampa.fl.us](mailto:purchasing@hcsso.tampa.fl.us) or fax at 813-242-1826.

Sincerely,

William V. Spinelli, CPA  
Chief Financial Officer

WVP/ref

Enclosure





ACCEPTANCE OF CHANGE ORDER

We do hereby acknowledge and accept the changes described in Change order #2 for Bid 2021-003 Water treatment and maintenance.

PLEASE PRINT: Company Name: R25 CHEMICAL SUS.  
By: Daniel Jenkov  
Title: SALES  
Date: 5.18.2023  
Signature: [Signature]

(Signed Acceptance must be returned to the Buyer listed on the front page)



**Zimbra****rflamand@hcsso.tampa.fl.us**

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**Re: Water treatment change order 2**

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**From :** SELLS, DALE A <dsells@teamhcsso.com>

Mon, May 15, 2023 09:38 AM

**Subject :** Re: Water treatment change order 2**To :** FLAMAND, ROBERT E <rflamand@teamhcsso.com>

Approved.  
Thank you

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**From:** "FLAMAND, ROBERT E" <rflamand@teamhcsso.com>**To:** "Dale Sells" <dsells@teamhcsso.com>**Sent:** Monday, May 15, 2023 9:25:43 AM**Subject:** Water treatment change order 2

Good morning sir,

Attached is the change order package for water treatment to move Kurita's awarded portion to R2J for your review and approval. if you approve, please send an email replay stating your approval and I will get it over to the CFO for signature.

Robert Flamand  
Buyer, Purchasing Section  
Financial Services Division  
Hillsborough County Sheriff's Office  
rflamand@TeamHCSO.com  
Phone:(813)247-8068  
Fax:(813)242-1826

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Financial Services Division  
Robert Flamand, Buyer  
813-247-8068

Page 1 of 3

<b>BID: 2021-003 Water Treatment and Maintenance Services</b>		R2J Chemical Services, Inc. 3750 70th Ave N Suite B Pinellas Park, FL 33781  Daniel Jenkover, Sales (727) 531-4135 <a href="mailto:dan@r2j.com">dan@r2j.com</a>	Aquatech of Florida, Inc. PO Box 55517 St. Petersburg, FL 33614  Rick Gallant, Tampa Manager (727) 323-1227 <a href="mailto:rick@aquatechofflorida.com">rick@aquatechofflorida.com</a>	Kurita America, Inc. 6600 94th Avenue North Minneapolis, MN 55445  Michael Dunn (813) 733-2385 <a href="mailto:m.dunn@kurita-water.com">m.dunn@kurita-water.com</a>
Proposals Opened:	March 12, 2021			
Contract Awarded:	3/31/2021 through 3/30/2022			
Change Order #2:	5/15/2023			
Renewal 1 Expires:	3/30/2023			
Renewal 2 Expires:	3/30/2024			
Renewal 3 Expires:				
<b>Terms: One Year Initial Award, Three Annual Renewals</b>				
<b>(Highlighted Area Indicates Award)</b>				

ITEM #		DESCRIPTION OF ITEMS		
SHERIFF'S OPERATIONS CENTER				
0001	One (1) Marley Cooling Tower – 140 ton to include filter sock replacement	\$206 per month	\$150 per month	NO BID
0002	Carrier Model 30HXC AquaForce Water Cooled Screw Chillers – 70 ton each	\$16 per quarter	\$50 per quarter	NO BID
0003	York Air Cooled Closed Loop Chiller – 70 ton	\$16 per quarter	\$100 per quarter	NO BID
0004	Legionella Test	\$200 per year	\$200 per year	NO BID
0005	Legionella Test; as requested	\$200 per test	\$200 per test	NO BID
FREDDIE SOLOMON ANNEX				
0006	Carrier Air Cooled Closed Loop Chiller – 40 ton to include filter sock replacement	\$26 per quarter	\$100 per quarter	NO BID
0007	Legionella Test	\$200 per year	\$100 per year	NO BID
0008	Legionella Test; as requested	\$200 per test	\$200 per test	NO BID
AVIATION SECTION				
0009	Water Softener	\$16 per month	\$50 per month	NO BID
0010	Reverse Osmosis Water Treatment System	\$16 per month	\$50 per month	NO BID
0011	Legionella Test	\$200 per year	\$200 per year	NO BID
0012	Legionella Test; as requested	\$200 per test	\$200 per test	NO BID



Financial Services Division  
Robert Flamand, Buyer  
813-247-8068

Page 2 of 3

<b>BID: 2021-003 Water Treatment and Maintenance Services</b>		<b>R2J Chemical Services, Inc.</b> 3750 70th Ave N Suite B Pinellas Park, FL 33781  Daniel Jenkover, Sales (727) 531-4135 <a href="mailto:dan@r2j.com">dan@r2j.com</a>	<b>Aquatech of Florida, Inc.</b> PO Box 55517 St. Petersburg, FL 33614  Rick Gallant, Tampa Manager (727) 323-1227 <a href="mailto:rick@aquatechofflorida.com">rick@aquatechofflorida.com</a>	<b>Kurita America, Inc.</b> 6600 94th Avenue North Minneapolis, MN 55445  Michael Dunn (813) 733-2385 <a href="mailto:m.dunn@kurita-water.com">m.dunn@kurita-water.com</a>
Proposals Opened:	March 12, 2021			
Contract Awarded:	3/31/2021 through 3/30/2022			
Change Order #2:	5/15/2023			
Renewal 1 Expires:	3/30/2023			
<b>Renewal 2 Expires:</b>	<b>3/30/2024</b>			
Renewal 3 Expires:				
<b>Terms: One Year Initial Award, Three Annual Renewals</b>				
<b>(Highlighted Area Indicates Award)</b>				
<b>ITEM #                      DESCRIPTION OF ITEMS</b>				
<b>FALKENBURG ROAD JAIL</b>				
0013	The Cooling Tower Company, L.C., cooling towers - 1000 Tons each; testing and water treatment	\$945 per month	\$1,695 per month	\$917 per month
0014	Water Softener Media Tanks, Pentair®, Tank Size 42x72; test for hardness	\$12.50 per month	\$15 per month	\$0 per month (performed at no cost)
0015	Water Softener Heads, Fleck 3900; inspect only	\$12.50 per month	\$15 per month	\$15 per month
0016	eController Plus Model CEC81-5NNNN; check for proper operation	\$7.50 per month	\$15 per month	\$10 per month
0017	Iwaki Chemical Pumps Model EZB16D1-TC 1GPH; check for proper operation	\$0 per month (performed at no cost)	\$15 per month	\$30 per month
0018	Closed Water Loop Testing (every 2 months)	\$12.50 bi-monthly	\$15 bi-monthly	\$200 bi-monthly
0019	Three (3) Precision Boilers Model PS 58-60-150-P2500N; testing and water treatment	\$345 per month	\$200 per month	\$150 per month
0020	Precision Deaerator MAWP 50 psi, MDMT -20 °F Serial# 20911; testing and water treatment	\$7.50 per month	\$15 per month	\$50 per month
0021	Wireless automation controller with 24/7 reporting capabilities; check for proper reporting	\$625 per month	\$72 per month	\$72 per month
0022	Legionella Test; one (1) for all three (3) boilers; one (1) for all three (3) cooling towers	\$395 per year	\$400 per year	\$250 per year
0023	Legionella Test (as requested)	\$200 per test	\$200 per test	\$125 per test



Financial Services Division  
Robert Flamand, Buyer  
813-247-8068


Page 3 of 3

<b>BID: 2021-003 Water Treatment and Maintenance Services</b>		R2J Chemical Services, Inc. 3750 70th Ave N Suite B Pinellas Park, FL 33781  Daniel Jenkover, Sales (727) 531-4135 <a href="mailto:dan@r2j.com">dan@r2j.com</a>	Aquatech of Florida, Inc. PO Box 55517 St. Petersburg, FL 33614  Rick Gallant, Tampa Manager (727) 323-1227 <a href="mailto:rick@aquatechofflorida.com">rick@aquatechofflorida.com</a>	Kurita America, Inc. 6600 94th Avenue North Minneapolis, MN 55445  Michael Dunn (813) 733-2385 <a href="mailto:m.dunn@kurita-water.com">m.dunn@kurita-water.com</a>
Proposals Opened:	March 12, 2021			
Contract Awarded:	3/31/2021 through 3/30/2022			
Change Order #2:	5/15/2023			
Renewal 1 Expires:	3/30/2023			
Renewal 2 Expires:	3/30/2024			
Renewal 3 Expires:				
<b>Terms: One Year Initial Award, Three Annual Renewals</b>				
<b>(Highlighted Area Indicates Award)</b>				
<b>ITEM #                      DESCRIPTION OF ITEMS</b>				
<b>ORIENT ROAD JAIL</b>				
0024	Twin Evapco Cooling Tower USS 224-418 - 500 Tons each; testing and water treatment	\$475 per month	\$343 per month	\$200 per month
0025	NC® Series Marley® Cooling Tower - 770 Tons; testing and water treatment	\$325 per month	\$343 per month	\$165 per month
0026	Water Softener Media Tanks, Clack®, size 2162; test for hardness	\$1 per month (performed at no cost)	\$15 per month	\$0 per month (performed at no cost)
0027	Water Softener Heads, Fleck 2900; inspect only	\$1 per month (performed at no cost)	\$15 per month	\$10 per month
0028	Webmaster® One Water Treatment Controller WMD81212-2LNBMN; check for proper operation	\$1 per month (performed at no cost)	\$15 per month	\$10 per month
0029	Stenner Chemical Pumps 85MPHP17; check for proper operation	\$1 per month (performed at no cost)	\$15 per month	\$60 per month
0030	Wireless automation controller with 24/7 reporting capabilities; check for proper operation	\$65 per month	\$ 72 per month	\$144 per month
0031	Closed Water Loop Testing (every 2 months)	\$45 bi-monthly	\$15 bi-monthly	\$200 bi-monthly
0032	Legionella Test; one (1) for Item #0024; one (1) for Item #0025	\$400 per year	\$400 per year	\$250 per year
0033	Legionella Test (as requested)	\$200 per test	\$200 per test	\$125 per test
<b>REPAIRS</b>				
0034	Repair Regular Labor Rate	\$95 per hour	\$125 per hour	\$150 per hour
0035	Repair Parts Discount Rate (percentage)	15% off list	10% off list	15% off list

0020	Precision Deaerator MAWP 50 psi, MDMT -20 °F Serial# 20911. Testing and water treatment.	Monthly	\$
0021	Wireless automation controller with 24/7 reporting capabilities. Check for proper reporting.	Bi-monthly	\$
0022	Legionella Test. One test for all 3 boilers and one test for all 3 cooling towers.	Annually	\$
0023	Legionella Test (as requested)	As requested	\$ Per Test
<b>Orient Road Jail</b>			
0024	Twin Evapco Cooling Tower USS 224-418 - 500 Tons each. Testing and water treatment.	Monthly	\$ 475.00
0025	NC® Series Marley® Cooling Tower - 770 Tons. Testing and water treatment.	Monthly	\$ 325.00
0026	Two (2) Water Softener Media Tanks, Clack®, size 2162. Test for Hardness.	Monthly	\$ 1.00
0027	Two (2) Water Softener Heads, Fleck 2900. Inspect only.	Monthly	\$ 1.00
0028	Webmaster® One Water Treatment Controller WMD81212-2LNBMN. Check for proper operation.	Monthly	\$ 1.00
0029	Six (6) Stenner Chemical Pumps 85MPHP17. Check for proper operation.	Monthly	\$ 2.00
0030	Wireless automation controller with 24/7 reporting capabilities. Check for proper operation.	Monthly	\$ 65.00
0031	Closed Water Loop Testing (every 2 months)	Bi-monthly	\$ 45.00
0032	Legionella Test, one test for line item 0024 and one test for line item 0025	Annually	\$ 400.00
0033	Legionella Test (as requested)	As requested	\$ 200.00 Per Test
<b>Repairs</b>			
0034	Repair Regular Labor rate	Hour	\$ 95.00
0035	Repair Parts Discount Rate Percentage	15%	% off list

3. **ADDITIONAL INFORMATION:** For each of the services requested, please provide your detailed scope of work, including the chemicals that you would use as part of your service. As referenced in PART C SPECIFICATIONS AND SCOPE OF WORK, please include copies of reports, laboratory test results, and/or charts and graphs as examples that can be expected to be received as part of the service that would be received.

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 3.30.2023



**Zimbra**

**rflamand@hcs0.tampa.fl.us**

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**RE: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3**

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**From :** John CHRETIEN <j.chretien@kurita-water.com>

Fri, May 12, 2023 10:39 AM

**Subject :** RE: [EXT]Bid 2021-003 Water Treatment and Maintenance  
Services Renewal 2 of 3

 1 attachment

**To :** FLAMAND, ROBERT E <rflamand@teamhcs0.com>

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At this point we are unable to have a resolution and will not be able to continue service at the account. I apologize for any inconvenience.

Thank You

## John Chretien

*Regional Manager*

Mobile 561-690-6250 | [j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)

Kurita America Inc. | [www.kuritaamerica.com](http://www.kuritaamerica.com)



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**From:** FLAMAND, ROBERT E <[rflamand@teamhcso.com](mailto:rflamand@teamhcso.com)>

**Sent:** Monday, May 8, 2023 4:02 PM

**To:** John CHRETIEN <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>

**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

Good afternoon,

Are there any updates to be had on that pricing I requested? Unfortunately, if we don't start the change order by the end of the week we will have to switch your portion of the award over to R2J.

Robert Flamand  
Buyer, Purchasing Section  
Financial Services Division  
Hillsborough County Sheriff's Office  
[rflamand@TeamHCSO.com](mailto:rflamand@TeamHCSO.com)  
Phone:(813)247-8068  
Fax:(813)242-1826

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**From:** "John CHRETIEN" <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>

**To:** "ROBERT E FLAMAND" <[rflamand@teamhcso.com](mailto:rflamand@teamhcso.com)>

**Cc:** "Marianne Theen" <[mtheen@teamhcso.com](mailto:mtheen@teamhcso.com)>

**Sent:** Wednesday, April 12, 2023 5:38:49 PM

**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

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I will put that together and send to you.

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**From:** FLAMAND, ROBERT E <[rflamand@teamhcso.com](mailto:rflamand@teamhcso.com)>



**To:** John CHRETIEN <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>

**Cc:** Marianne Theen <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>

**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

Is it possible to provide what the service costs would need to be raised to in order to account for the chemical price increase if they were kept to the format the tab sheet currently is? Price increases are allowable under the contract and R2J has had some regarding chemicals as well. I don't think it would be possible to move to a ship and bill service if that doesn't allow us to project our costs and allow us to budget ahead of time.

Robert Flamand  
Buyer, Purchasing Section  
Financial Services Division  
Hillsborough County Sheriff's Office  
[rflamand@TeamHCSO.com](mailto:rflamand@TeamHCSO.com)  
Phone:(813)247-8068  
Fax:(813)242-1826

---

**From:** "John CHRETIEN" <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>

**To:** "ROBERT E FLAMAND" <[rflamand@teamhcsso.com](mailto:rflamand@teamhcsso.com)>

**Cc:** "Marianne Theen" <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>

**Sent:** Wednesday, April 12, 2023 2:53:13 PM

**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

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Robert,

We can no longer support without charging for the chemicals on a ship and bill service. The service amount only pays for the controllers at this point with the large increase in cost. Moving forward we can send in chemical that way the team could monitor the progress. We will also work with the team to ensure they have product.

Thank You

John

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**From:** FLAMAND, ROBERT E <[rflamand@teamhcsso.com](mailto:rflamand@teamhcsso.com)>

**Sent:** Wednesday, April 12, 2023 1:41:10 PM

**To:** John CHRETIEN <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>

**Cc:** Marianne Theen <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>

**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

Good afternoon sir,



I was wondering if there were any updates regarding the continuation of service at the orient road jail or if the concerns over how the chemicals need to be charged was figured out.

While your portion of the contract would be technically expired the rest of the contract was renewed. This means that it would still be possible to re-up your portion of the contract it would just have to be through the change order process or we would have to switch to a different vendor.

I would very much like to not have to switch vendors due to the nature of this service and its importance but there is only so long we can keep things in limbo like this before the decision has to be made by leadership.

Robert Flamand  
Buyer, Purchasing Section  
Financial Services Division  
Hillsborough County Sheriff's Office  
[rflamand@TeamHCSO.com](mailto:rflamand@TeamHCSO.com)  
Phone:(813)247-8068  
Fax:(813)242-1826

---

**From:** "ROBERT E FLAMAND" <[rflamand@teamhcsso.com](mailto:rflamand@teamhcsso.com)>  
**To:** "John CHRETIEN" <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>  
**Cc:** "Marianne Theen" <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>  
**Sent:** Wednesday, March 29, 2023 2:43:44 PM  
**Subject:** Re: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

Good afternoon sir,

Based on the response to the bid back in 2021 the servicing costs identified on the tab sheet are supposed to be all inclusive to servicing that particular equipment in that location.

Are you saying that going forward chemicals would have to be charged separately or were you looking for this information before renewing?

Robert Flamand  
Buyer, Purchasing Section  
Financial Services Division  
Hillsborough County Sheriff's Office  
[rflamand@TeamHCSO.com](mailto:rflamand@TeamHCSO.com)  
Phone:(813)247-8068  
Fax:(813)242-1826

---

**From:** "John CHRETIEN" <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>  
**To:** "Marianne Theen" <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>  
**Cc:** "ROBERT E FLAMAND" <[rflamand@teamhcsso.com](mailto:rflamand@teamhcsso.com)>  
**Sent:** Wednesday, March 29, 2023 2:27:03 PM  
**Subject:** RE: [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3



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Marianne,

Based on the information at this time we are unable to continue to service the account. Are we supposed to be charging you separate for the chemicals or is that supposed to be included in the overall contract. My team has expressed to me that we are unable to move forward unless that is resolved. We have options on what we can do moving forward and will continue to support if you choose to move to a different supplier.

Thank You

## John Chretien

*Regional Manager*

Mobile 561-690-6250 | [j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)

Kurita America Inc. | [www.kuritaamerica.com](http://www.kuritaamerica.com)



**From:** Theen, Marianne <[mtheen@teamhcsso.com](mailto:mtheen@teamhcsso.com)>  
**Sent:** Tuesday, March 28, 2023 2:17 PM  
**To:** John CHRETIEN <[j.chretien@kurita-water.com](mailto:j.chretien@kurita-water.com)>  
**Cc:** ROBERT FLAMAND <[rflamand@teamhcsso.com](mailto:rflamand@teamhcsso.com)>  
**Subject:** [EXT]Bid 2021-003 Water Treatment and Maintenance Services Renewal 2 of 3

Thank you for taking the time to speak with me Mr. Cretien,

Please find attached the Posted Bid, Current Tabulation sheet, and the Renewal form for your review. Please take note that this is set to expire within 3 days.

Thank you,

Marianne Theen  
Buyer - Purchasing  
Hillsborough County Sheriff's Office  
[MTheen@TeamHCSO.com](mailto:MTheen@TeamHCSO.com)  
Phone:(813) 247-8053  
Fax:(813) 242-1826

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