

Questions & Answers

(DEADLINE November 21, 2025, 3:00pm EST)

#1

1. Transportation of vehicles from HCSO to the Bidder is referenced multiple times, but there seems to be a contradiction whether this cost is to be covered by the Bidder or billed back to HCSO.
- BID-2025-022 - Section 2.5 and Section 3.10 both reference the transportation being billed back to HCSO.
 - Exhibit B, Item 3 mentions that the Supplier may be requested to pick up items for auction at no additional cost to HCSO.

Answer: The HCSO's intent is to be responsible for having items sent to the respective auction locations. However, the HCSO may request for items to be picked up by the auction on an as needed basis.

2. Payment terms for the Supplier to HCSO is referenced a few times but is outlined two different ways, and it is unclear which timeline would take precedence.
- BID-2025-022 Section 3.13.6 and Exhibit B, Item 9 state that the payment must be received within the same month that the auction took place.
 - Exhibit B, Item 9 also states that payment must be received no later than ten (10) calendar days following the auction.

Answer: The HCSO requests that payments be made within the same calendar month that the auction took place. If the auction date is less than ten days from the end of the month, payment must be received no later than (10) calendar days following the auction.

3. Exhibit B, Item 2 "The HCSO shall have the right to set a minimum and reserve, as deemed necessary. Bidding intervals, minimum opening, and reserve bid pricing shall be set by the HCSO for no additional fee."
- a. Can HCSO expand upon the need to have minimums or reserves? These have not been exercised since we have been doing business for over 30 years with HCSO.
 - b. Our interpretation of Florida Statute 468.388(7) is all items with reserves must be clearly noted and announced. To maintain transparency with potential bidders and compliance with Florida Statutes, does HCSO agree that each individual lot within an auction with a reserve needs to be clearly noted and announced that the lot is being sold with reserve?
 - c. If a reserve is not met on any item within the auction, is it acceptable to display this item as "Sold" on the auction's website or should it be notated that the reserve was not met?

Answer:

a. The HCSO would like to have the right to set minimums and reserves if deemed necessary for the best interest of the HCSO.

b. Should the HCSO choose to invoke the usage of reserves, we would follow Florida Statute 468.388(7).

c. Should HCSO choose to invoke the usage of reserves and the reserve is not met, the auction's website should notate that the reserve was not met.

4. Exhibit B, Item 39 "The Supplier shall bear all responsibility for any damages once materials, vehicles, equipment, etc. are picked up."

- a. "Acts of God" are typically excluded from this liability. Does HCSO agree that "acts of God" should be excluded?
- b. Since HCSO typically handles their own transportation, should "picked up" be changed to "delivered to auction site?"

Answer:

a. The HCSO agrees that "Acts of God" are excluded from this liability. If the auction is affected by a force majeure event, they will be obligated to provide prompt notice to the HCSO detailing the nature of the event.

b. No. The term "picked up" in Exhibit B, Item 39 refers to the point at which the supplier (or its agent) takes physical possession and control of the materials, vehicles, equipment, or other property. Liability transfers at that moment and will not be changed to "delivered to auction site."

Accordingly:

- If we request the auction house to pick up the vehicle or schedule the pickup, the auction house assumes responsibility as soon as it takes physical possession.
- Conversely, if we drop off the vehicle at the auction site using our own staff or a third-party carrier, the auction house assumes responsibility once it takes physical possession at the site.

5. Exhibit B, Item 32 "Auction bid histories and the number of viewers that have visited the item's page shall be provided in real-time for each auction and be included as fields in the reporting feature."

Please expand on what is meant by "in real-time" and the need for this requirement.

Answer: If requested, the auction bid histories and number of viewers that have visited the item's page should be made available to the HCSO within 72 hours of the request.

6. B-2025-022 Section 2.7.2 "Bidders may be required to furnish evidence in writing that they maintain a permanent place of business within Hillsborough County, Florida."

- a. Does this mean the auction yard where HCSO vehicles are kept for auction must be located in Hillsborough County, Florida?
- b. Will special consideration be given to auction vendor(s) whose permanent (owned) auction holding yard(s) is located within Hillsborough County?

Answer:

a. No, Hillsborough County is not required to be the location of vehicle storage for auction. If, however, the storage is located outside Hillsborough County, the location should be

disclosed as part of the bid submission.

- b. In the Event two (2) or more Bidders have submitted the lowest and best Bids, preference may be given in the Award in the following order. First, to the Bidder who has their principal place of business in Hillsborough County; second, to the Bidder who has a place of business in Hillsborough County; and third, if the Bidders involved in the "tie bid" situation are all located inside/outside Hillsborough County, the toss of a coin may be used to break the tie.